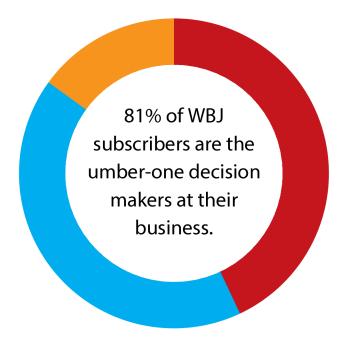
READER DEMOGRAPHICS



Worcester Business Journal provides access to business decision makers.





43% Chief ExecutivesOwner, Partner, President, CEO



42% Executives VP or other exec title, Director, Manager



15% Other titles Professionals, other



1.8 million annual email newsletter readership



25,000 readers per print edition issue



115,000 web users per month

WBJ subscribers are highly affluent and well educated.



82% are college graduates



Median household income: \$187,206 Worcester County: \$88,524

The WBJ audience is loyal and engaged.



77% of readers spent 15 minutes or more reading each issue



53% of WBJ readers contacted a featured company or advertiser



65% of WBJ readers visited an advertisers website



75% of readers share content from WBJ with others

Source: 2016-2023 CVC Audit and Readership Study, 2012-2020 U.S. Census